



Cylinder Division Mobile Products Conversion 2016

Distributor Information Documents



ENGINEERING YOUR SUCCESS.

Our process and forms are changing



This past November 2015, the Mobile Cylinder Division and Industrial Cylinder Division consolidated into a newly formed Cylinder Division, headquartered in Des Plaines, Illinois. In continued efforts to streamline operations and reduce complexity, the former Mobile Cylinder Division will be converting its operating systems July 5, 2016.

Several important areas where you will notice changes resulting from this operating system conversion are: Acknowledgements, Invoices, Packing Lists and ATR's.

We hope this manual will help guide you in interpreting these new changes.

If you have any questions regarding this July 5th conversion please contact our customer service representatives at 1-800-848-5575 or email mcdsales@parker.com.

Thank you for your continued support of our cylinder products.

Invoice Features



Remit to Address

MAIL REMITTANCE TO:
PARKER HANNIFIN CORPORATION
7899 COLLECTION CENTER DR.
CHICAGO, IL 60693

PARKER HANNIFIN CORPORATION
CYLINDER DIV
500 S WOLF RD
DES PLAINES, IL 60016

(847) 298-2400

Invoice Number and Date

ORIGINAL
INVOICE

PLEASE REFER TO
THIS INVOICE NO.
01515963
INVOICE DATE
05/05/16

Customer P.O. Number

P	CUSTOMER P.O. NO.	DATE ENTERED	DATE SHIPPED	TERMS	F.O.B.
14533		05/05/16	05/05/16	1% 10 & 25 NET 30	
SALES ORDER NO.	SHIP VIA	# BOXES	WEIGHT	BL #	
809014	TRUCK EXPRESS		200.00	703-950172	

Parker Sales Order Number

SOLD TO: ABC COMPANY
123 MAIN STREET
ANYTOWN IL 12345

SHIPPED TO:
ABC COMPANY
123 MAIN STREET
ANYTOWN IL 12345

Extended Product Net Price

ITEM NO.	QTY. SHIPPED	QTY. B/O	PART NUMBER / DESCRIPTION	UNIT PRICE	DISCOUNT	NET AMOUNT
0001	1.00	0.00	3771413310 S63DC-97-123.00 TYPE CYLINDER TAG WITH CUST #:36324-0--3	1913.5400	.5488	863.39
0002	1.00	0.00	3751804490 KIT, SERV=BSHG/SPCR-CM38 TAG WITH CUST #:36324-0--3	136.7700	.5488	61.71
** SHIPPING & HANDLING **						207.50
*** TOTAL ***						\$1,132.60

Part Number, Model Number, Customer Part Number and Quantity Shipped

Shipping and Handling / Total Amount Due



Packing List Features



SHIP SET NO. 2108161
PAGE NO. 1 of 1

SALES ORDER 809014 CUSTOMER NO. 36324-0--3 P.O. NUMBER 14533 P.O. DATE 15-MAY-2016 S.O. DATE 15-MAY-16 PLANT CBE

SOLD TO: ABC COMPANY
123 Main Street
Anytown, IL 12345

SHIP DATE 5/30/2016

COLLECT

B/L NO. 398137

Parker Sales Order Number

Customer P.O. Number

SHIP TO: ABC COMPANY
123 Main Street
Anytown, IL 12345

FOB: OUR PLANT

ITEM	PART NUMBER	DESCRIPTION	REL REQ DATE	DUE QTY	SHIP QTY
1	3776433001	S113CC-1-270 TYPE CYL ASSY 8412.21.0045 HYDRAULIC CYLINDER, TELESCOPING	1 5/30/2016	1	1

Part Number

Quantity Shipped

SPECIAL INS
Y

**** Serial Number F0914-1817

End of Pack Slip



Acknowledgement Features



20138 I-30
 Benton, AR 72019
 Phone: 1-800-848-5575
 Fax: 1-800-694-3392

HYDRAULICS -MFG

ORDER SET

SALES ORDER NUMBER 809014	ORG. T	CUSTOMER NUMBER 36324-1069 --3	SALES TAX % .00	CUSTOMER'S P.O. NUMBER 14533	P.O. DATE 05/15/16	E.P.L. DATE 06/23/99	S/O DATE 05/15/16
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Parker Sales Order Number

Customer P.O. Number

**S
O
L
D**

ABC COMPANY
 123 Main Street
 Anytown, IL 12345

**S
H
I
P**

ABC COMPANY
 123 Main Street
 Anytown, IL 12345

TERMS CIA OF FAB	COL. C	PPD	F.O.B. OUR PLANT	O.K. TO SHIP	
				PARTIAL No	EARLY Yes

ROUTING

ITEM NO.	PART NUMBER	PRODUCT DESCRIPTION	REL NO.	SHIP DATE		QUANTITY	UNIT PRICE
				REQUESTED	PROMISED		
1	3776433001	S113CC-1-270 TYPE CYL ASSY	1	06/04/16	06/04/16	6	18,850.00

Cylinder Part Number and Description

Customer Requested Ship Date

Parker Estimated Ship Date

Order Quantity

Unit Net Price

ACKNOWLEDGEMENT NOTICE

Parker products are offered for sale subject to Parker's Offer of Sale, which is available from your Parker representative or can be found on-line at <http://parker.com/saleterms>. These terms are different from the terms of your purchase order. OUR ACCEPTANCE IS EXPRESSLY CONDITIONAL ON YOUR ASSENT TO OUR DIFFERENT TERMS, and our terms will be binding on you unless you object.

709014



Return Goods Authorization and ATR number

PARKER HANNIFIN CYLINDER DIVISION RETURN GOODS AUTHORIZATION

ATR # 0000000

ATR Number



May 19, 2016

ABC Company
123 Main Street
Anytown, IL 12345

Re: Serial number: 000000

Cylinder Serial Number

Dear Customer:

Please return product to:

Parker Hannifin Corporation
20138 I-30
Benton, AR 72019
USA

Plant address to return cylinder

This is to confirm that the above reference Returned Goods Authorization Number has been issued for the return of PARKER products.

Please take a minute to read the following procedure for returning goods for credit or repair.

- The PARKER ATR number will be good for 30 days. If product is returned after 30 days it will be refused at our dock and sent back to you at your expense.
- The ATR number must be CLEARLY MARKED on the outside of the package. If no number is shown, the package will also be refused and sent back to you. NOTE: UPS shipping labels have an additional space for reference numbers. The ATR number can be referenced there.

For Cylinder Returns

- All fluids must be drained from cylinders before shipment to Parker Hannifin (This is per Federal Haz/Mat Regulation #HMR; 49 CFR part 171-180)
- All ports should be plugged or covered and care should be taken to protect the rod end threads.
- All Customer attached fittings and fixtures must be removed before shipment.
- Returned product that is filled with oil or that has customer fittings or fixtures will be refused at our dock and sent back to you at your expense.
- Cylinders shipped in cardboard should be secured and multiple cylinders should be blocked to prevent movement. (No Styrofoam packing).

Following the procedures above will help us expedite your credit or repair.

Thank you in advance for your cooperation.

Sincerely,

Parker Hannifin / Cylinder Division

Division Contacts

Mailing Address:	500 S. Wolf Rd. Des Plaines, IL 60016	Fax to Marketing:	800-892-1008
Telephone:	847-298-2400	Web Address:	www.Parker.com/cylinder
		General E Mail:	CylMktg@Parker.com

Jerry Brown	General Manager	847-294-2600	Siva Palan	Controller	847-294-2675
Brett Huls	Cylinder Business Unit Manager	847-294-2701	Mark Soucy	Marketing Manager	847-294-2638
Adam Groh	Supply Chain Manager	847-294-2680	Bruce Kohlmeyer	Engineering Manager	847-294-2649
James Kaminsky	Cylinder Business Unit Manager	501-794-0334	Nate Mowrey	IT Manager	847-294-2681
Brian Carey	Quality Manager	847-294-2676	Joe Powers	HR Manager	847-294-2615
Naveen Rajan	Lean Manager	847-294-2679			

Marketing		
Lee Merino	Sales Manager West	847-961-8734
Rade Knezevic	Sales Manager East	773-410-3868

Thomas Biagi (4,5,6,7,8)*	Hydraulic Product Manager	847-294-2746	Fred Fifarek (12)*	Information Technology	847-294-2689
Dean Jickess (5,7,8,10,11)*	Business Development Mgr.	330-518-6834	Cathy Laskero (1,2,7,8,9)*	Division Quote/ Tech. Services Mgr.	847-294-2645
Bruce Besch (4,5,6,7,8)*	Sales Mgr. Alternative Motion Technology	612-865-7967	Gail Williams (7,8,9)*	Program Administration Specialist	847-294-2635
Michael Sell (4,5,6,7,8,10,11)*	Product Manager, Mobile Markets	405-613-3893	Michelle Testani (7)*	Strategic Pricing Mgr. & Government Specialist	847-294-2644

Cylinder Plants (2,3,4)*	Atlanta	Corona	Eugene
	Eugene	Goodland	Plymouth
Market Specialists/Technical Information (2,4,5,6)* ph: 847-298-2400, fax: 800-892-1008			
Mobile Plants (2,3,4)*	Blaine	Benton	
Market Specialists/Technical Information (2,4,5,6)* ph: 800-848-5575, fax: 800-694-3392			

*Areas of Responsibility Key

- | | |
|--|---|
| 1) Pricing problems for complete cylinders and parts | 5) Engineering and application requests |
| 2) Serial number identification | 6) Competitive interchanges |
| 3) Sales order entry, expediting, shipping information, schedules on open orders and requests for changes in schedules | 7) Special pricing approval |
| 4) Service information pertaining to returned goods and warranty claims, credit, inspection reports, cylinder repairs | 8) Sales policy |
| | 9) Annual inventory returns |
| | 10) International |
| | 11) Web, Trade Shows, Advertising, Product Photos |
| | 12) PHconnect |

Cylinder Application Engineers					
Sales, Applications, Sizing					
Tom Larson	503-799-5056	Northwest	Gene Chauvin	847-436-0867	Southern
Fred Ahrold	213-712-7807	Southwest	Bradley Price	810-599-9507	Michigan
Rade Knezevic	773-410-3868	Midwest	Ryan Dickson	678-296-5335	Southeast
Dave Koellisch	765-430-8030	Ohio Valley	Tim Richie	847-651-7078	Mid Atlantic
Chad Moss	440-864-9255	Mid Eastern	Richard "Tad" Brown	860-808-4483	Northeast
Lee Merino	847-961-8734	Northern Midwest			
Catalog Requests: TMR – The Mail Room (800-963-9548), email (TMRhelpdesk@TMRinc.com)					

Be sure to visit www.ParkerCylinderDistributor.com for the latest in distributor tools and resources.



ENGINEERING YOUR SUCCESS.

Cylinder Division

PH Connect ALERT!

Accessory CAD Locator is here!

CylinderDistributor

A web resource exclusively for Cylinder Division Distributors



Get access to part numbers and view drawings

People, Locations and Products

Tools

Resources



Parker Hannifin Corporation
Cylinder Division
500 South Wolf Road
Des Plaines, IL 60016 USA
phone (847) 298-2400
fax (800) 892-1008
www.parker.com/cylinder

